

GRAND TETON COUNCIL

POPCORN KERNEL GUIDEBOOK 2022



GRAND TETON COUNCIL BOY SCOUTS OF AMERICA®

UNIT KERNEL'S RESPONSIBILITIES

- 1. Follow 2022 Popcorn Dates and schedule for unit leaders.
- 2. Attend your unit's committee meeting to:
 - a. Set a unit sales goal striving to meet or exceed the unit program budget for the year and earn the highest possible commission percentage.
 - b. Involve parents and den leaders to help each Scout set a personal goal.
 - c. Promote participation in the sale.
 - d. Plan a unit kick off meeting in August-consider a planned Blitz event in late September.
 - e. Promote participation of "Fill it up" incentives. Consider having a "Fill it up first" challenge.
- 3. Attend the Council Popcorn Kickoff
 - a. Get trained on how to efficiently utilize the online administration tools to organize your campaign, the procedures on the bonus prizes, sales techniques, etc.
 - b. Council Popcorn Kick offs are in August.
- 4. Tabulate your unit's order and submit to the Council Service Center.
 - a. Show and Sell orders are due August 10, 2022
 - b. Grand Teton Council Returns are due by October 10, 2022
 - c. Take-orders are due online October 10, 2022
- 5. Turn-in order for Scouts' prizes by October 28, 2022 along with: Unit Master Record, Military Sales Form, and Top 100 Club Member form to Council Headquarters by 5:00 pm.
- 6. Coordinate pick up of your unit's popcorn from local distribution center.
 - a. Show and Sell pick-ups are available August 25, 2022 by location schedule
 - b. Take-order pick-ups are available October 27, 2022 by location schedule
 - c. Remind youth and parents to pick up their popcorn orders at your designated unit distribution center.
 - d. Remind everyone that customers paying by check are to make them payable to your local unit and NOT the Council or BSA. (Know your chartered organization unit # (Pack ###)
- 7. Arrange for on time payment to Council Service Center.
 - a. Please make your <u>full</u> payment by bringing a copy of your invoice with a SINGLE Unit / Personal Check or Credit Card by November 28, 2022 written to Grand Teton Council.
- 8. Recognize and thank all who helped in the sale (including store front locations).
- 9. Recognize the Scouts with prizes and awards.

Scouting promotes positive life skills and instills the importance of character, teamwork and leadership traits that your youth will need to succeed in whatever career and life paths they choose.



Grand Teton Council

| <u>Date</u> | Event or Deadline |
|----------------|--------------------------------------------------------------|
| Thur. Aug. 4 | Unit Training / Kick-off Training Idaho Falls 7 PM |
| Fri. Aug. 5 | Take Order Sales Begins |
| Wed. Aug. 10 | Show & Sell Orders Due by 5 PM |
| Thurs. Aug. 25 | Show & Sell Deliver Pick Up |
| Sat. Aug. 27 | Show & Sell Begins |
| Wed. Oct. 5 | Take Order, Show & Sell End |
| Mon. Oct. 10 | Popcorn Order Due in System ** |
| Mon. Oct. 10 | ** Show & Sell Product Returns Due to the Council by 5 PM |
| Thurs. Oct. 27 | Take Order Pick Up Deliver Begins TBA |
| Fri. Oct. 28 | Prize Orders Submitted Online & Required Forms |
| | Submitted to the Council ** |
| Mon. Nov. 28 | Popcorn Money Due to Council by 5 PM ** |

** Adherence to these dates and deadlines triggers increases in unit commissions.

Thank you

Elias Lopez



UNIT COMMISSIONS

Base Commission – All units who sell popcorn in 2022 will receive a Base Commission of 30% of their total sales. Example: If a unit sells \$1,000 then \$300 will go back to the unit.

BONUS COMMISSIONS – Your unit will receive additional accumulative 2% Bonus Commissions for completion of the following requirements:

* Attend Council Popcorn Training (2%)

+ 2%

- + 2% * Meet Council Deadlines (2%) Make all payments, prizes, forms submitted, product orders / returns on time.
- + 2% * Hold a Unit Friends of Scouting (FOS) Presentation (2%) The 2022 FOS Presentation must be held before November 11, 2022.
- + 2% * Surpass Total 2021 Unit Sales (2%) Sell more than the previous year and earn a 2% bump in commission.
- = 38% Total Commission (With PRIZES) The total commission a unit can earn is 38%, if a unit qualifies for ALL the bonus commissions, and elects to order popcorn prizes.
- + 4% CASH OPTION COMMISSION If your unit elects not to take part in the national prize program (not order prizes), your unit will receive an additional 4% commission. Please note, all the youth in your unit will still qualify for the council's prize incentives.
- = 42% 42% Total Commission (No PRIZES) The total commission a unit can earn is 42%, if a unit qualifies for ALL the bonus commissions and elects to NOT order popcorn prizes.

If your unit elects to do the CASH OPTION – your unit popcorn kernel must notify the Council Popcorn Staff Advisor: Elias Lopez by Friday, October 7, 2022.

ONLINE COMMISSIONS

Units will receive **35%** for all online sales during the Fall popcorn sale. Online sales commissions come from Trail's End by the end of January. Upon receipt, they are deposited in your unit account.

The Grand Teton Council does not cut checks to units for the commission they earn. During the sale - Scouts and units collect the entire fee for products sold. The unit then pays their popcorn bill <u>less</u> their earned commission. As an example—if a unit sells \$1,000 in popcorn and qualifies for 30% commission—they would pay their popcorn bill of \$700 (70%) and keep their commission of \$300 (30%). If a unit overpays, or has more online sales than their total invoice, the overage will be put into the unit's account, or upon request, a check will be cut for the overage.

TRAIL'S END REWARDS

Prizes earned are based on *individual* Scout sales. No combining of sales with other Scouts. Amazon cards will be shipped directly to the unit. Units will place their incentive orders, along with the prize

orders through the "card order" link on: www.scouting.trails-end.com. **Cards are released to ship as** soon as the unit's final popcorn invoice is paid in full. Scouts with online sales made between August 9 and October 1, 2022 will also be eligible for prizes.



TRAIL'S END REWARDS*

KIDS BUY THE PRIZES THEY WANT WHEN THEY EARN AMAZON.COM GIFT CARDS

WHY DO KIDS LOVE TRAIL'S END REWARDS?

- Kids get to buy the prizes they want!
- The more you sell, the more you earn.
- Millions of prize choices on Amazon.com.
- Get your prizes faster and delivered directly to you.
- Bigger and better prizes than ever before!

WHY DO LEADERS LOVE TRAIL'S END REWARDS?

- Less work!
- No collecting orders from families or distributing prizes.
- · Simplified sale management.
- The Trail's End Leader Portal is a one-stop shop for everything, including prize ordering.
- Orders are tracked automatically for leaders when kids sell with the App and online.
- It's easy to communicate and manage because face-to-face and online sales count towards Rewards.
- Trail's End helps train and motivate kids through the App

Leaders can wrap up the fundraiser and get back to Unit adventures faster!
 -Council participationmay vary. Participation indicates seet to program terms at: https://www.tails-end.com/terms.



Scan now and see more rewards and learn about reward levels.





A Trail's End account is required for participating scouts. The earned Amazon.com Gift Card(s) are redeemed in each Scout's registered Trail's End account once approved and made available according to Trail's End Rewards terms of use. Qualified face-to-face sales are subject to the amount submitted by your unit and approved by Trail's End. Qualified online sales will automatically be included in a Scout's reward sales credit. Rewards levels are not cumulative. Where indicated, Scouts must reach or surpass stated sales total, face-to-face and online sales combined, to be eligible for the Amazon.com Gift Card amount stated at that level. Scouts that receive \$600 or more in rewards value in a calendar year are subject to applicable tax laws and will receive a 1099. Restrictions apply, see amazon.com/gc-legal.

Regardless of **YOUR** unit's prize program choice (prizes or cash option), all selling Scouts are eligible for the additional council sales incentives listed below! Units who elect not to take part in the Trails End prize program, will need to place their council prize incentive order via the <u>Unit Master Sales Form submitted</u> to the Council Headquarters in Idaho Falls by **5:00 pm on October 28, 2022**. Council prizes will be available for pick-up at local council service centers from **December 1 through January 3, 2023**.

Additional Popcorn Prizes & Council Incentives

Military Sales Earn a Military Sales Patch and a Special Forces Operator Cap

- Scout Sell \$100 in military popcorn sales earn a military sales patch
 Scout Sell \$200 in military sales and also earn a Special Forces Operator Cap & GTC military patch
- Leader For every 4 Scouts in unit that earn GTC recognition military sales patch

Units must fill out and return the "Military Sales Tracking Form" to receive Special Patch for qualifying Scouts/Leaders.

MILITARY POPCORN SALES



\$750 Sales Club Award

Each Scout that sells a minimum of **\$750** will receive either a Walmart giftcard or NERF gun similar to photo as available*.

\$30 Walmart gift card







<u>\$1,200 Top 100 Club – Big Spin Party</u>

The top 100 Scouts that sell the most popcorn in 2021 will be invited to the **BIG SPIN Party** on **Saturday, January 7 2023**. Scouts must sell a **minimum of \$1,200** in popcorn to be eligible for the Top 100 BIG SPIN Party. Highlights of the BIG SPIN party include:

- Food
- "Top 100" Sellers T-shirt
- Spin the BIG SPIN wheel to earn fabulous prizes.

For every \$1,200 of popcorn sold, each Scout will earn a spin. For example, if a Scout sells over \$3,600 in popcorn, he will have 3 spins and win 3 prizes at the party.

Fill-A-Sheet Promotion

Scouts who fill a "Take Order" sheet are eligible to be entered in the "Fill-A-Sheet" drawing for a Gift Card Prize! There will be a total of three drawings held. Filled Order Forms must be received by the Idaho Falls Council Headquarters by 5:00 pm on **Thursdays, September 1, September 22, and October 6, 2022**. Carry, mail, email to <u>elias.lopez@scouting.org</u> or fax a *copy* of your filled-up sales sheet to be received by 5pm on the dates listed above and your sales sheet will be entered in the drawing pool. It is required that all information be filled out completely and correctly on the form including the Scout's First & Last Name, District, Unit Type and number. Forms submitted without required information cannot be counted! (Please do not send us the original). "Fill-A- Sheet" drawings will take place on **Fridays, September 2, September 23, and October 7.** Each drawing will have one prize randomly drawn. **Prizes: \$50 Gift Card / \$75 Gift Card /\$100 Gift Card**





Registration Information

Register In the Popcorn System

1. All units must re-register each year in the popcorn system. Go to www.sell.trails-end.com and click on the Popcorn System link. Enter your username (firstname.lastname) and temporary password (popcorn). Once registered you will be able to go in and change your password.

Placing Your Order Online

- 1. The Kernel / Co-Chair goes to www.scouting.trails-end.com and logs into the Popcorn System.
- 2. Click on the ORDERS menu along the top.
- 3. Under "Popcorn" click "Unit Order for "Show & Sell" or "Take Order"
- 4. On the next screen, fill in the quantities for each product.
- 5. Click "Submit to Council". You will get a confirmation email detailing what you ordered.

Basic Steps for Unit Prize Ordering Online:

Login to the popcorn system - www.scouting.trails-end.com

Click on "Unit Prize Order". We are partnering with **Trails End** for our prizes. On the next screen, fill in the required information and continue to the next page.

When you are finished click "Submit to Council". You will get a confirmation email detailing what you ordered. You will get an email once the Prize Order is shipped, including a tracking number.

No prize orders approved & sent out until final full payment is made to council. Deadline to submit prize orders is October 28, 2022.

Product Delivery & Returns

All Popcorn Orders are shipped to the Idaho Falls Council Headquarters. You **MUST** call and schedule a pick-up time with your District Executive. We will have your order ready when you come so you can check it out in a convenient manner.

When picking up product the unit signer/driver is responsible for checking to make sure product pulled matches their unit packing slip. If the driver is unsure, then stop the loading process and recount. Check any damaged cartons at the distribution site to ensure the product is not damaged. If the product is damaged, exchange it before you leave or contact the Council Service Center. Adjustments may not be made after your unit leaves the warehouse/pick-up location and have signed off on the product count.

If customers notice something wrong or are not satisfied with the product, please refer them to email: consumercare@trails-end.com, and they will arrange for replacement product to be sent directly to the customer.

Popcorn Returns

Product returns are accepted up until **Monday, October 10, 2022**. **NO POPCORN RETURNS WILL BE ACCEPTED AFTER THIS DATE.** All returns are to be brought by the unit or Scouting professional to the Council Headquarters in Idaho Falls. Your District Kernel or professional staff may be able to help you if you end up with excess product. Please contact them or your Staff Advisor <u>well in advance</u> if you foresee a problem.

Council Policy on Returns:

- Returned product must be in full cases
- No returns on any chocolate products
- Cases cannot be defaced in any way (e.g. written on, labeled, stickers, etc.) **Do not re-tape boxes**.
- Product returned in open cases will be opened and examined by staff to verify contents are identical, undamaged, and re-sellable. The council reserves the right to not accept damaged, melted, or defaced product or cases.
- All returned cases must be in a fully re-sellable condition

Paperwork Due

The following forms are due to the Idaho Falls Office by October 28, 2022

Unit Master Sales Record—You can use our form, or if you have your own excel spreadsheet with the same information, a copy of that will suffice. Please make sure all information is complete and legible.

Military Sales ? Order Form—Please list all youth who have sold a minimum of \$100 (patch) and \$200 (cap) in military popcorn. For every 4 youth who have earned a patch, a special recognition military patch will be given for a leader.

Top 100 Sellers Club Form—Any youth in your unit who has sold a minimum of \$1,200 should fill out one of these forms. (It is with these forms in conjunction with the Unit Master Sales Record that we determine who our Top 100 Scouts are.)

Payment Information

All Invoice adjustments including extra pickups and transfers should be entered in the Trail's End system by October 21, 2022. Pull your invoice offline on or after October 21, 2022 and check to confirm that all your orders/returns are correct. Be sure any online sales have been included under 'Transactions' on your invoiæ This line item will deduct the correct commission percentage for online sales. (These sales should be included in your Scout totals to give you their correct prize level and are available to your leader on the Trails-End site.) The unit then pays their popcorn bill less their earned commission.

Please make your *full* payment **NO LATER THAN –Monday, November 28, 2022 5:00 PM at ANY Council** Office. Payment must be made with a **single unit / personal check or credit card ONLY**. (NO individual customer checks) Your final payment check should be written out to the Grand Teton Council. If you mail your check to the Council, please mail it early enough to make sure it reaches the council office *before* the final due date. If not paid by the specified due date, the unit will not receive the added 2% bonus commission. *Note: The unit will be responsible for any banking fees associated with checks that are submitted and returned for insufficient funds. Grand Teton Council takes misuse of unit funds very seriously. If personal use of unit monies occurs, GTC will begin collection procedures, taking legal action as necessary. Volunteers who misuse funds may be released from all positions within the council. GTC may pursue all available criminal and/or civil charges involving misuse of funds.*

| Destination | Address | Hours |
|----------------------------------|--------------------------|----------------|
| Idaho Falls Council Headquarters | 3910 S. Yellowstone Hwy. | M-F 9 am-5pm |
| (208) 522-5155 | Idaho Falls, ID 83402 | |
| Pocatello Service Center | 2306 Pocatello Creek Rd | M-F 10 am-5:pm |
| (208)233-4600 | Pocatello, ID 83206 | |

Website Links

Here are some helpful links for you and your Scout families. Please take some time to go to each link and explore the contents, tools & resources available at each.

support@trails-end.com www.facebook.com/groups/TEPopcornCommunity @trailsendsnacks

www.Trails-End.com

- Is the main link for Consumers
- Council Staff, Volunteers & Scouts can also access Online Sales & Info about Trail's End

http://sell.trails-end.com/ or just type sell.trails-end.com into your browser

- Is the main link for Council Staff, Volunteers & Scout Families From here they/you can choose:
 - Popcorn System
 - Online Selling
 - Scholarship

Plus, it gives them/you access to the following links with lots of great info, tools, videos, etc.

- o Tool Kit
- Training
- o Incentives

https://www.trails-end.com/Home/Login

- Is a direct link for the Online Sales Only

http://scouting.trails-end.com/ or type Scouting.Trails-End.com in your browser

- Is a direct link for the new Popcorn System Only

https://scholarship.trails-end.com/

- Is a direct link for Scholarship Accounts Only

Grand Teton Council

2022 POPCORN SALES

Boy Scouts of America

UNIT MASTER SALES RECORD This form is due to Elias Lopez at the Idaho Falls Council Scout Headquarters by Friday, October 28, 2022.

District: _____

Unit Type (circle one): Pack Troop Team Crew Ship Unit Number:

Popcorn Kernel Name: _____ Phone: _____

| | First Name | <mark>LAST NAME</mark> (FULL) | SHOW & SELL TOTAL | Take Order Total | Online Total | Total Popcorn Sales | MILITARY SALES (\$100 MIN) | \$750 Sales Award Y/N | NERF GUN | \$30 Gift Card | TOP 100 CLUB (\$1,200 MIN) | Prize Level # Selected |
|-----|------------|----------------------------------|----------------------|---------------------|-----------------|---------------------------|----------------------------------|--------------------------------|----------|----------------|----------------------------------|------------------------------|
| Ex. | Boy/girl | Scout | \$1,000 | \$500 | \$100 | \$1,600 | \$150 | Ŷ | Υ | | Y | 9 |
| 1. | | | | | | | | | | | | |
| 2. | | | | | | | | | | | | |
| 3. | | | | | | | | | | | | |
| 4. | | | | | | | | | | | | |
| 5. | | | | | | | | | | | | |
| 6. | | | | | | | | | | | | |
| 7. | | | | | | | | | | | | |
| 8. | | | | | | | | | | | | |
| 9. | | | | | | | | | | | | |
| 10. | | | | | | | | | | | | |
| 11. | | | | | | | | | | | | |
| 12. | | | | | | | | | | | | |
| 13. | | | | | | | | | | | | |
| 14. | | | | | | | | | | | | |
| 15. | | | | | | | | | | | | |

Military Sales Patch Order Form

District:

This form is due to Elias Lopez at the Idaho Falls Council Scout Headquarters by Friday, October 28, 2022

| Unit Type: Pack | Troop | Team | Crew | Ship | Unit #: | |
|-----------------|-------|------|------|------|---------|--|
|-----------------|-------|------|------|------|---------|--|

| Unit | Leader | Phone | : |
|------|--------|-------|---|
|------|--------|-------|---|

Popcorn

Kernel: Phone:

| | Scout Full Name | Total Military Sales (Min. \$100 - Patch / \$200 -Patch & Cap) | Verified (Council Use) |
|----|-----------------|-----------------------------------------------------------------------------|----------------------------------|
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |

For every 4 Scouts that earn Patch, a special recognition patch will awarded to a unit leader

Leader Name:

| | Scout Full Name | Total Military Sales (Min. \$100 - patch/ \$200 - pato & cap | Verified ch (Council Use) |
|----|-----------------|---------------------------------------------------------------------------|------------------------------|
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |

For every 4 Scouts that earn Patch, a special recognition patch will be awarded to a unit leader Leader Name: _____

Council Signature:_____Date: _____Date: ____Date: ____Date: _____Date: _____Date: _____D

I acknowledge receipt of patches & caps, special recognition patches for each of the Scout's and Leaders listed above from the Grand Teton Council.

| Unit Rep Name: | Phone: | |
|-----------------------|--------|--|
| Unit Rep Signature: _ | Date: | |



2022

Top 100 Club-Big Spin Party



SELL A MINIMUM OF \$1,200 IN POPCORN FOR A CHANCE TO JOIN THE CLUB!



- Only the Top 100 sellers in the council will be invited!
- Receive a FREE Top 100 Club T-Shirt!
- Earn more spins on the Big Spin Prize Wheel with every additional \$1,200 that you sell!
 - Join the club for food, fun, and awesome prizes!

Saturday, January 7, 2023 Location: Idaho Falls Scout Office 3910 South Yellowstone Hwy.

Top 100 Sellers Club Form

** MUST SELL A MINIMUM OF \$1,200 TO BE ELIGIBLE!

| Unit Type (circle one): Pack Troop Crew Ship | Unit Number: | \$ Popcorn Sold: | |
|----------------------------------------------|----------------|------------------|----------|
| Name: | Phone: | | |
| Address: | <u> </u> | | <u> </u> |
| City: | State: | Zip: | |
| Email: | | | |
| shirt Size: YS YM YM YL S M M |] L 🔲 XL 🗖 2XL | | |

Only Scouts who make the Top 100 Seller's Club will receive their FREE T shirt

I NEED HELP! WHAT SHOULD I DO?

I have a general popcorn question...like: Placing an Order Online, Product Line-up, Payment Procedures, etc.

• Visit our website at: www.tetonscouts.org/popcorn for popcorn resources and information.

My question is more specific...like: Product Pickup, Local Popcorn Kernel Contact Info., Training Info., etc.

• Contact your district popcorn kernel, or the professional staff advisor listed below. If they are unable to answer your questions, then please call the council office as listed below:

| DISTRICT | KERNEL CONTRACTS | PHONE | EMAIL |
|---------------------------------------------------|------------------|--------------|-------------------------------|
| Diamond Peak Salmon, | Vacant | | |
| Arco, Moore, Leadore, W. Yellowstone | Albert Fullmer | 208-690-0310 | aefullmer@gmail.com |
| Headwaters Jackson, | Vacant | | |
| Afton, Alpine, Driggs | Larnell Cleverly | 307-887-9374 | larnell.cleverly@scouting.org |
| North Star Idaho Falls, Rexburg, Rigby, | Vacant | | |
| Ririe, Menan | Elias Lopez | 208-716-9363 | elias.lopez@scouting.org |
| Scout Mountain | Vacant | | |
| Pocatello, Chubbuck, Malad | Terry Hoopes | 208-251-3028 | terry.hoopes@scouting.org |
| Soda Springs, Am. Falls, Aberdeen | Gary Davis | 208-681-0183 | gee1dee2@gmail.com |
| Twin Buttes Blackfoot, | Vacant | | |
| Moreland, Shelley, Firth | Kaylee Whitworth | 208-589-3404 | kaylee.whitworth@scouting.org |
| Grand Teton Council | Elias Lopez | 208-522-5155 | elias.lopez@scouting.org |
| Grand Teton Council | Heather Branson | 208-522-5155 | heather.branson@scouting.org |

HAVE QUESTIONS? WE HAVE THE ANSWERS!

ORDER AND CHECKOUT INFORMATION

Q: Can I split my purchase between two Scouts?

Unfortunately, you can only choose one scout to support per order. If you wish to support more than one scout, you will need to place separate orders.

Q: I just placed an order. When will my credit card be charged?

After submitting an order, the credit card that was used will be charged and an order confirmation will be received via email.

Q: Are my purchases on trails-end.com tax deductibles?

Because you receive products in exchange for your payment, only a portion of your purchase is tax deductible. The portion that is tax deductible is typically the difference in the amount you would normally pay if you bought a similar item at the grocery store vs. the price of the product you purchased on trails-end.com. Shipping and handling charges are not tax deductible.

The portion of your purchase above the product value is a donation to the Boy Scouts of America. In most cases, you only need your purchase receipt from trails-end.com to be able to deduct your donation. However, if you require additional documentation, please contact your local scouting group and verify your specific situation with your tax professional.

When you purchase a Military Donation, your full purchase is a charitable contribution since you don't receive product in exchange for your payment. This means that the purchase should be 100% tax deductible. Again, in most cases, you only need your purchase receipt from trails-end.com to be able to deduct your donation.

However, if you require additional documentation, 75% of the purchase goes to local scouting and they would need to provide additional receipts. 25% of the donation goes to the military. We are partnering with soldier's angels this year to get the donation to the troops, their families, and veterans. Their EIN is 20-0583415. As always, make sure to double check this with your tax professional, as tax laws often change.

Q: Do you accept cancellations or returns?

No, we do not accept order cancellations or returns. 75% of every online order goes back to the scout, the scout's unit and council. Due to the fundraising nature of the site, we cannot cancel an order or accept any returns.

Q: Can I change the scout or council that receives credit for my order?

No, we cannot change the scout or council that receives credit for your order. Once your order is placed, the commission returned to local scouting is recorded for the scout or council you chose to support.

Q: Are products online vs paper the same? Why do products online not match products on my paper order form?

Because each Boy Scout council offers a unique product lineup each year, Trail's End has decided to promote one product line across the entire country that is completely different than the traditional product lineup to reduce confusion for Scouts and Consumers. In the past,

scouts and consumers see some of their council's products offered online, but not all. Additionally, the online platform will serve as our testing ground for new products that we may want to include in the traditional popcorn sale in future years.

Q: Why are products online? Why are products online more expensive than products on my paper order?

Online products and prices are set nationally. The pricing of products on your order forms are determined by your local council, and vary across the country. The prices on your order form may differ than what is being offered online. Online prices take into account a number of factors: current prices on councils' order forms, online purchasing behavior, distribution costs, credit card fees, security costs, and consumer feedback. Please keep in mind up to 75% of every product sold goes to local Scouting.

PRODUCT INFORMATION

Q: Are Trail's End products kosher?

Please view the Trail's End kosher certificate found on the Nutritional Facts Page.

Q: What's the shelf life of your products?

All of our microwave products have a shelf life of 18 months. Our popping corn kernels have a shelf life of 12 months. All of our gourmet ready-to-eat products (caramel, chocolate, cheese, and pretzels) have a shelf life of seven to nine months.

Q: What is the Military Donation?

The Military Donation allows you to support the Military and Scouting at the same time. Trail's End sends various products to men and women in the Military, their families and Veterans' organizations. There are no shipping and handling charges associated with military donations.

Q: Is Trail's End packaging recyclable?

Our microwave cartons can be recycled at any facility that recycles cardboard and paper.

SHIPPING AND DELIVERY INFORMATION

Q: How do I know if my order has shipped?

After you have placed an order, an order confirmation email will be sent to the email address provided. When your order ships (usually within 2-3 business days of order placement) you will receive a shipping confirmation email with tracking information.

Q: Can I ship my order to an APO or FPO address?

Yes, trails-end.com does allow customers to send orders to Military APO and FPO addresses. All orders sent to an APO/FPR address will ship via USPS and could take up to four weeks for delivery.

Q: Do you ship to Alaska, Hawaii and/or Puerto Rico?

Yes, customers can ship trail's end products to Alaska, Hawaii and Puerto Rico.

Q: Can I ship my order to an address outside of the United States?

Not at this time. trails-end.com only accepts shipping and billing addresses within the United States, Puerto Rico, and APO/FPO addresses.



